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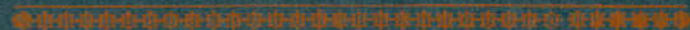
Monkey,	Royal Blue,	Steel Grey,
Lavender Leaf,	Chinehilla,	Fawn,
Bear Brown,	Sepla,	Prussian Blue,
Chocolate,	Storm Grey,	Frog Green,
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Dorset Street, Salisbury Square,

Telephone  
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(3 Lines)

**LONDON, E.C.**

Telegrams:  
"TANNER,  
LONDON."

## TANNER'S TRADE CIRCULAR

to  
Printers and Stationers.

Published by  
**R. T. TANNER & Co., Ltd., London, E.C.**

**NOVEMBER, 1913.**

This Cover is printed with J. Kidd & Co.'s Scarlet Cover Ink, No. 881, at 3/- per lb., and the literary pages are printed with "Premier" Black Letterpress Ink at 2/- per lb.

ONE OF OUR LEADING LINES.

# "TANGARA"

## Super-Calendered Tinted Writing Papers.

Stocked in Seven Colours:

APPLE GREEN,            AZURE GREEN,  
CERISE,                 CANARY,  
BLUE BELL,             ROSE,  
and NECTARINE.

21 lb. LARGE POST.  
42 lb. DOUBLE LARGE POST.  
24 lb. and 40 lb. MEDIUM.  
48 lb. DOUBLE MEDIUM.  
36 lb. and 60 lb. DOUBLE CROWN.

504 SHEETS.

Price  $2\frac{1}{4}$  per lb.

**R. T. TANNER & Co., Ltd.,**  
Salisbury Square,  
Fleet Street, London, E.C.

# Tanner's Trade Circular

FOR PRINTERS & STATIONERS

Published by

**R. T. TANNER & Co., Ltd.**

Dorset Street, Salisbury Square,  
London, E.C.    ☞    ☞    ☞    ☞

39 & 40 Hutton Street, and  
40, 41, 42 Primrose Hill,  
Whitefriars, London, E.C.    ☞    ☞

Telephone: 7054 City (3 Lines).  
Telegrams: Tanner, Fleet, London.  
Cables: A.B.C. 5th Edition, ☞  
Western Union and A I Code. ☞

Exclusive Trade Circulation.

Vol. VIII., No. 11. NOVEMBER, 1913.

Gratis and  
Post Free.

### AN IMPORTANT NEW PUBLICATION.

WE have just published a new sample book of white and tinted Bank Papers, for typewriting, etc., which we feel sure will prove a welcome addition to the sample books of the modern printer. It is only necessary to state that it contains 80 distinct samples of papers to prove the comprehensiveness of the series. There are four samples of white duplicating papers (two cream laid and two cream wove) at 2½d. and 3½d. per lb. In cream laid there are 10 samples in varying weights and sizes, including the Nos. 295, 184, 406, 202, 308 qualities, the Ivy, Niagara Bank, Silver Linen, and Salisbury. In cream wove there are 17 varieties, including the Nos. 295, 390, 517, 262, 132, 333, 164, 203, 3940, and 303 Azure qualities, as well as the Ivy quality, the Imperial Mail, Niagara Rapid, Salisbury, Itasca Bond, Cambrie, Kentish Bank, Scriveria Bond, Tangara, etc., etc. In tinted papers there are the extra thin Medium Banks in blue, salmon, green and pink; the tinted banks in green, buff, blue and pink; the No. 263 Banks in five tints, the No. 203 Bonds in green, pink, gold and blue; the No. 303 Tinted Banks in twelve distinct tints, the No. 414 Tinted Bonds in four tints, and the Itasca Bonds in four tints. The above papers are in varying weights and sizes, and constitute one of the finest collections of samples of writing papers which have been brought together under one cover. It will also interest our readers to hear that any of the papers can be linen-faced at the

## Valuations.

### MR. FRANK G. BOWEN

IS PREPARED TO UNDERTAKE VALUATIONS AND  
SUPPLY INVENTORIES FOR ALL PURPOSES—  
PROBATE, TRANSFER AND RE-INSTATEMENT.

FOR

### FIRE INSURANCE RISKS

IT IS VERY NECESSARY FOR THE ASSURED TO  
HAVE A PROPERLY ATTESTED INVENTORY,  
WITH A VIEW TO SAVING TROUBLE, LOSS, AND  
OFTEN GREAT EXPENSE.

AUCTION ROOMS AND OFFICES:

62a ALDERSGATE ST., & HARE COURT,  
LONDON, E.C.

TELEPHONE: 1861 CENTRAL.

SPECIAL !!!

## No. 789 BROWN.

120 lb. Double Imperial.

Splendid Quality. Exceptionally Strong.

Per Cwt. **10/-** Per Cwt.  
Free Delivery London. Free Delivery London.

Per Cwt. **10/6** Per Cwt.  
Free Delivery outside Free Delivery outside  
Metropolitan Area. Metropolitan Area.

▮ SAMPLES ON APPLICATION. ▮

**R. T. TANNER & Co., Ltd.,**

DORSET STREET,  
SALISBURY SQUARE, LONDON.

extra cost of 1s. 9d. per ream large post, and 2s. 3d. per ream medium. As such papers are at present having an immense vogue, we anticipate that the demand will be phenomenal, especially as we are now in a position to offer any quality of paper with this finish. Should there be any of our readers who have not received a copy of the above sample book, we shall be pleased if they will communicate with us without delay. It is to our advantage to let you have one early, and we confidently anticipate that it will also be to your advantage to receive a copy.

### INDUSTRIAL AGREEMENTS.

THE report of the Industrial Council on the matter of industrial agreements has now been issued. The Government referred several questions to them, one of which was as to the best method of securing the due fulfilment of industrial agreements. In regard to this the report sets out "a working definition of an industrial agreement," and calls attention to the differences between that class of agreement, in which a certain amount of elasticity appears to be inevitable, and the ordinary commercial contracts made between individuals or corporate bodies, acting as principals or with well-defined authority. It is pointed out that industrial agreements are frequently made—especially on behalf of the workpeople—by representatives who, by reason of the numbers involved, and the circumstances which surround trade movements, find it difficult to obtain well-defined authority to enter into a settlement or even to ascertain beforehand the exact wishes of those whom they represent.

*Fulfilment of Agreements.*—As regards actual experience of the way in which agreements are observed, the council "find from the evidence that agreements in most cases are well kept." Although a number of instances of alleged breaches of agreements were referred to in the course of the inquiry, the evidence of a considerable majority of the witnesses was to the effect that agreements have, viewed generally, been duly fulfilled by both parties. It is recognised by both sides that they are under a strong moral obligation to observe agreements which have been entered into on their behalf. The exceptions to the general observance of agreements are stated to be mainly in trades which are unorganised, or in which on one side or the other organisation is incomplete. Where agreements made through properly organised machinery for dealing with disputes have been broken, it is frequently found that they were made at times when, owing to the abnormal conditions, great difficulty must have been experienced in arriving at a fair adjustment.—*Sales and Wants Advertiser.*

# SPECIAL CLEARANCE IN WRITING PAPERS

To clear quickly we offer these lots at

Per **1 $\frac{7}{8}$ d.** lb.

60 Reams.	25 lb. Cream Laid.	Double Cap.	480
78 "	28 " " "	" "	480
60 "	50 " " "	Quad Cap.	480
200 "	18 " " "	Large Post	504
100 "	21 " " "	" "	480
100 "	21 (watermarked)	" "	480
150 "	22 " " "	" "	504
30 "	38 " " "	Double Large Post	504
50 "	44 " " "	" " "	504
140 "	84 " " "	Quad Large Post	480
20 "	84 Azure Laid	" " "	480
60 "	21 Cream Wove	Large Post	480

Samples on application.

## R. T. TANNER & Co., Ltd.,

Telephone: **Dorset Street, Salisbury Square,** Telephone: **7054 City**  
**7054 City** **:: LONDON, E.C. ::** **7054 City**  
**(3 Lines).** **(3 Lines).**



IT appears from a Board of Trade report that on June 30th of this year there were, in this country, 141 firms practising profit-sharing, as compared with 136 firms on the corresponding date of last year. Amongst the firms in the trade who have adopted this system, the following may be mentioned:—The Solicitors' Law Stationery Society, Ltd., Samuel Jones and Co., Robert Martin, Ltd., and E. S. and A. Robinson, Ltd.

About 5,000 new designs of Christmas cards are produced annually by Messrs. Raphael Tuck and Sons, Ltd. The cards which will be sent out by the King and Queen, the Prince of Wales, Queen Alexandra and the Kaiser are again being supplied by this well-known firm. The King's card is from a painting of "The Meeting of Richard Cœur de Lion with Saladin." The Queen's card illustrates "The First Meeting of the Prince of Orange and Princess Mary." The card selected by the Prince of Wales is an illustration of Nelson's "Victory." The Kaiser's card is from a painting of Bernard Gribble, depicting "The Hamburg Fleet putting to Sea for the Protection of the Hanseatic States."

Tenders are being invited by the Government from London printers for bookwork printing, which will amount to about £40,000. The contracts will run from January 1st of next year, and will be for seven years.

The report of the Official Receiver in the winding-up proceedings in connection with the Society which ran the *Daily Herald* as a Labour newspaper states that the estimated loss for 40 weeks is £20,000. The chief unsecured creditors are the printers, £3,826, and the paper agents, £5,982.

The will of Mr. William Blackwood, of W. Blackwood and Sons, publishers, Edinburgh, shows an estate valued at £18,840, and that of Mr. W. S. Paine, printer, Hythe, at £7,861 gross.

# H. SILVERLOCK

Amalgamated with  
Suttley & Silverlock,  
Ltd.

**Blackfriars Road,  
LONDON, S.E.**

TELEPHONE (3 lines) "3474 HOP."

## Electrotyping and Stereotyping

By the most up-to-date plant  
and the most efficient staff.

### OUR SPECIALITY.

The fullest satisfaction to the customer and prompt delivery. Our Express Cycle Carriers will collect and deliver the work. All classes of work undertaken and personal attention given to all orders.

### DON'T FORGET

That our Foundry is at the service of every modern and up-to-date printer.

The minimum wage of journeyman printers in Maritzburg, Natal, has been increased from £3 12s. to £3 15s. per week of 48 hours. The men asked for an increase in wages of 6s. per week.

Speaking at a recent lecture on the Printers' Cost Finding System, Mr. H. Goss stated that the system had been in operation in America during the last five years, and there is not a printer over there who is not the better and the richer for it.

The 15th Annual Conversazione of the Institute of Printers was held at the St. Bride Foundation on October 22nd, under the presidency of Sir George Riddell. The programme was of a very varied description, and a most pleasant and happy evening was spent by those who attended the event. The Institute are preparing a Souvenir for 1913-1914 for distribution at the Annual Dinner, etc. A Committee has been appointed to carry out the work, and are anxious to receive promises of contributions, which should be printed on paper 12 by 10. The number required will be 1,250. It is intended this year to offer for publication, through a publishing house, a limited number of Souvenirs, so as to give the volume a wider scope for its educational value. Full particulars can be obtained from Mr. E. J. Brown, Honorary Secretary, at the Offices of the St. Bride Institute.

For twenty-one years the South London Caxton Musical Society has given the profits of their winter entertainments to the Caxton Convalescent Home at Limpsfield. Over £3,000 has now been raised in this way.

The crusade still continues against vulgar postcards, the police having recently seized 1,500 cards at a stationer's in Bristol. The magistrate ordered the postcards to be destroyed, but directed a copy of each to be retained in case there was an appeal, and the defendant was fined £5 and costs.

Four cases of lead poisoning were reported to the Home Office from printing establishments during the month of August. This makes 16 cases for the present year, as against 21 for the same period of last year.

Just another reminder, and that is:—We have an exceptionally wide range of Fancy Cards of our own manufacture, which will be found of great helpfulness to the modern printer, especially during the winter months.

## COLOR & GENERAL PRINTING FOR THE TRADE.

### CHROMO ALMANACS.

Cheap, Choice and Charming.

Sample Set to take orders with, 5/- allowed off £5 order or if the Samples be returned in good condition.

### CARD CALENDARS

(American style).

Smart, Up-to-date and Attractive. Send for Sample Book.

### LITHOGRAPHED POSTERS.

In One Sheet. 62x42ins.

By Experienced Designers and Printers.

LOW PRICES. GOOD WORK. PROMPT DELIVERY.  
ESTIMATES FREE.

### ADVERTISING FIXTURE SHEETS.

For Cricket and other Clubs.

A Splendid Range of Designs Lithographed in Gold and Colors.  
Illustrated List on application.

### PICTORIAL POST CARDS.

From your own Photographs.

Low Prices and Quick Delivery.

Send for Samples and state requirements.

**AN INDEX** to a few of the things in which we can assist you. Your enquiries are invited for samples, estimates and other information for these or similar items.

Designing, Drawing on tone or Aluminium or Zinc Plates, Transfer Writing, etc.; Labels for Canned Fruits and Provisions; General Lithography; Letterpress Posters; Advertising Transparencies (self-adhesive); Line, Half-Tone and Tri-Color Blocks; Three-Color Printing; Photo Lithography; Pocket Calendars; Leaflets and Date Blocks; Perpetual Daily Date Cards with Rims; Award Certificates (floral and ornamental); Zenith Decorative Transparencies (self-adhesive); Pictorial Posters and Window Bills; "In Memoriam" Cards (single folding and framing); Bordered Posters; Bordered Cards; Ruled Blanks for Invoices, Billheads, etc.; Patriotic Posters, Cards and Circulars.

## TAYLOR BROS., LEEDS.

THE TRADE COLOR PRINTERS.

Telegrams: "Almanac, Leeds."

Telephone 461.

# PRACTICAL NOTES

### Efficiency in a Composing- Room.

NOT all private printing plants pay. Some, it is claimed, cost more to operate than what the product could be purchased for in the open market. There is one private printing plant located in Philadelphia, however, that earns a splendid profit on the investment, and the reason for this, of course, is the fact that real efficiency and system go hand-in-hand through all the workings of this plant.

Two publications, printed in both English and Spanish, are issued weekly and monthly in this plant. The weekly being but sixteen pages and mostly straight matter, is comparatively easy to produce, but the monthly—a standard advertising journal—usually of sixty-four pages—is a hustling proposition, as all the matter is hand-set in both the English and Spanish editions.

There is a unique system for keeping track of the many small cuts and electros used in the advertising pages of these publications, and through this system any cut or illustration used in previous editions of the magazines can be located in less than one minute. The plan was worked out by simply purchasing a second-handed index drawer-cabinet of the larger size and using the drawers for the various cuts. For example: Drawer No. 1 contains the set of index cards covering all cuts in drawers; May issue cut of "Disston" is desired; Disston index card conveys the information that this cut is in drawer No. 39, and there it is found with a single move of the arm. Small cuts accumulate so quickly in a publication office that once each year cuts are removed from drawers that become crowded and sent back to the advertisers.

There is another efficiency scheme in this plant that saves time and worry for the typographers:

The English edition of the monthly journal is printed first; then following the same plan and lay-out of the English text and advertising the Spanish edition is set up, made up and printed.

This printing of the same issue in two languages makes necessary what is termed "lifting" of many cuts from the already

We have the following splendid clearance lines of Mill-finished Printing Papers and in order to clear quickly we offer them at the very low price of

PER **1<sup>7d.</sup>/<sub>8</sub>** LB.

140 Reams.	40 lbs.	Double Demy.	500
100 "	48 "	" "	500
40 "	48 "	" "	480
200 "	23 "	Double Crown.	480
30 "	25 "	" "	480
60 "	27 "	" "	504
60 "	27 "	" "	480
50 "	29 "	" "	480
150 "	30 "	" "	480

SAMPLES ON APPLICATION.

**R. T. TANNER & Co., Ltd.,** Dorset Street, Salisbury Square. LONDON, E.C.

ONE OF OUR POPULAR LINES.

## SCRIVIA BOND

Stocked in Large Post.

AN EXCEPTIONALLY GOOD QUALITY

15 lbs.

CREAM WOVE WRITING PAPER

(480 Sheets.)

PRICE **6/-** PER REAM.

See that you have a complete sample book of our White and Tinted Bank Papers, etc.

**R. T. TANNER & Co., Ltd.,**  
DORSET ST., SALISBURY SQUARE, LONDON, E.C.

printed English edition. This lifting of cuts from one paper to another effects considerable saving in electrotype costs; as but one cut is necessary in each advertisement or article for producing the two editions.

To facilitate this work of lifting cuts, two long tables, strongly and specially built, are arranged at the end of the big composing-room. These tables are smoothly covered with zinc, and upon them are laid out in consecutive order the type matter in pages as they go to and come from press. On one table are thus arranged the entire sixty-four pages of the English journal as it comes from press, and from these pages the cuts are easily and quickly lifted to make up the Spanish journal, which when printed is arranged on the second table. Here the cuts which belong in standing matter, which is frequently the case, can be re-lifted and replaced in the English formes for the next month's issue. This plan saves a tremendous amount of time and trouble over the old plan of placing "dead" pages on sliding boards. The typographer searching for a cut by this method has the entire set of page-matter before him at a glance, and can thus lift the cut and blank out the space with metal more easily and quickly than were the pages arranged on several dozen sliding boards. Of course, all cuts are not lifted; many advertisers send duplicate cuts and others of intricate shape are always duplicated. But a considerable number of straight, square cuts are lifted, and the idea saves both time and expense.

The dozen craftsmen on the force of this private plant are what is known as all-round printers, and they certainly cover the term. As there is not enough plain matter composition in this plant to keep a typesetting machine busy continually, this "straight matter" (ten-point old style) is all set by hand, and when the copy comes in bulk at certain times, all of the force begin work upon the cases and quickly have the matter on galleys, read and made up into pages.—*The American Printer.*

SEND A POSTCARD FOR BLOTTER WHICH WILL BE POSTED TO YOU EVERY MONTH

**LITHO PRINTING**  
FOR THE TRADE

PHONE HOLBORN 381  
WIRE "LITHO. LONDON"

Engraving  
Copper-Plate Printing &c

UP TO DATE  
PLANT  
MODERN METHODS

**TOM BROAD.**  
76-78, Clerkenwell Rd LONDON, E.C.

One of the Best  
Equipped Offices in London.

## About Ink.

---

Printing Inks, as every printer knows or ought to know, are made of pigment and varnish. The more pigment, the greater the covering power; the more varnish, the thinner the ink. Pigment means body, and being more costly than varnish, raises the price of ink in proportion to its use.

Now Premier Black is an ink of great covering power, and also of brilliant black lustre. Not only that, but it dries almost immediately it gets on the paper, and particularly on art paper. It is thus eminently suited to the illustrated rush-work so characteristic of to-day. Half-tone impressions printed with Premier Black exhibit all the sharpness and crispness of the older slow-drying fine inks, and consequently the work never suffers in quality by its adoption. It also has the advantage of doing away with slip-sheeting; an expense it is well to eliminate. This issue of the Circular is an example of the work of Premier Black. The price is 2/- per lb. The Scarlet Ink on the cover is also worth noticing, not only on account of its brilliance and solidity, but also on account of its low price, 3/- per lb. Both inks are the manufacture of JOHN KIDD & CO., LTD., 11 Wine Office Court, London, E.C.

## WHAT OTHERS ARE DOING

MESSRS. McCORQUODALE AND CO., LTD., printers, are reported to have purchased the goodwill of the printing department of the Army and Navy Stores, which employs a staff of about 260 workers.

\* \* \*

The *Daily Mirror* is now being printed simultaneously in London and Manchester.

\* \* \*

It is reported that the *Globe* newspaper has again changed hands, having been purchased by a well-known Conservative M.P.

\* \* \*

There are now 48 pulp mills in Canada, the output of which during last year is given as 682,000 tons. A little more than half the above amount was exported, the chief customer being the United States.

\* \* \*

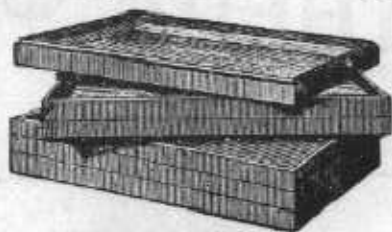
The report of the Edinburgh Co-operative Printing Co., Ltd., shows that the divisible profit amounts to £445, out of which the directors recommend the payment of a dividend at the rate of 7 per cent. per annum. The usual percentage of profits transferred to the employees' provident fund amounts to £51. The half-yearly report of the Leicester Co-operative Printing Society, Ltd., shows a profit, after providing for interest on share capital, etc., of £204. The workers have received a bonus of 4d. in the £ on wages.

\* \* \*

The *Printers' Register* states that the printers and publishers of Canada will save about £21,000 a year as a result of the changes in the tariff announced recently. The change as regards printers is the removal of the duty on typesetting and typesetting machines, and publishers will further benefit through the removal of the duty on photographs intended for use in newspapers. During the year ending March 31st, 1913, the imports of typesetting and typesetting machines were valued at about £94,000. The tariff being 20 per cent., the duty on these imports amounted to about



## Money & Time Saving Helps for Stationers.

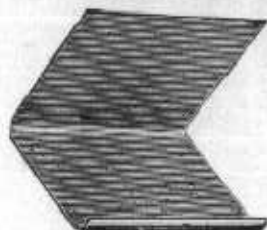


**NEST OF CARD TRAYS.**—Enable a whole stock of cards to be displayed and put back again without handling the cards.

No. 57—6 trays each, 19×11×1, 8/- per set.

58—4 trays ditto, 5/6.

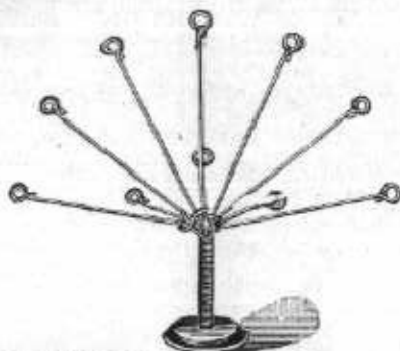
59—6 trays, 21×14×2½, 15/-



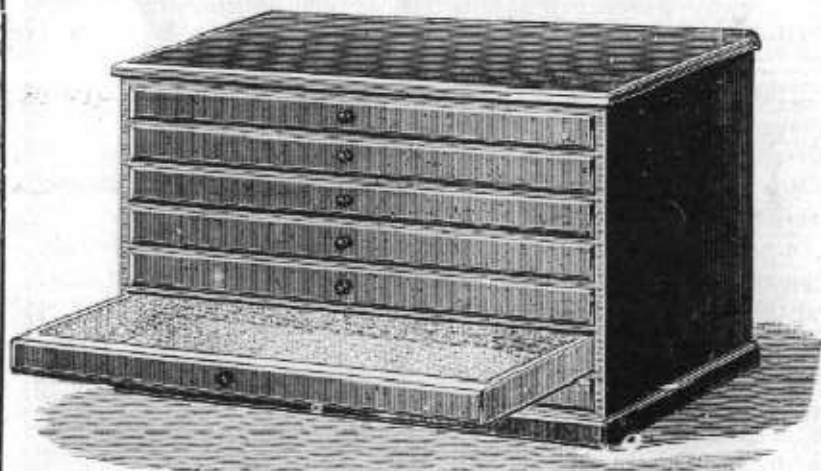
**CARD RESTS.**—For Window or Counter, give good and varied effects.

Size A.—Black Metal, 8/- gross.

Size B.—Larger and stronger, with support at back for books, framed goods, &c., 16/- gross.



**FAN-WIRE CARD STANDS.**—9¼ ins. high. 1/9 each, 6 for 6/6. Make an attractive show. Easily changed position. Other Sizes.



**STOCK CABINET (No. 4)** for Purses, Prayer Books, &c. Dark stained and polished wood.

Seven drawers lined with fleecy wool to prevent rubbing. 20½×12×13, 19/6 each.

*Illustrated Lists on Application.*

**MARLBOROUGH, GOULD & Co., Limited,**  
15 Dorset St., Salisbury Square, Fleet St., E.C.

£19,000. The imports of typesetting and typesetting machines have been increasing rapidly, their value during the previous fiscal year having been slightly more than £62,000. If this rate of increase continues—and there is said to be every reason to believe it will—the amount which the printers and publishers of Canada will have during the ensuing twelve months, as a result of the removal of this duty alone, will be considerably in excess of £20,000.

\* \* \*

The *Caxton Magazine* draws attention to the fact that the London County Council has prepared a revised wages schedule governing all Council printing contracts. This, among other things, provides for a 50-hour week for all workers except machine compositors, whose hours are fixed at 48. The wages are to be those recognised by associations of employers and trade unions, and overtime rates are to be those recognised in the various branches of the trade in London. The National Society of Printers' Warehousemen have secured that women workers shall be included in the L.C.C. list on the ground that the society has a number of women, such as book-folders, sewers, etc., organised in its women's branch, and that rates and conditions have been fixed and recognised by many printing firms in London. The L.C.C. has accordingly placed the women workers in the list.

\* \* \*

The United States Government annually sells about 1,000,000,000 postcards. The printing plant in Washington is organised to turn out this enormous amount, but the daily output is regulated by the daily consumption.

\* \* \*

During August the Board of Trade established a new Trade Board for the consideration of matters connected with the paper-box making trade. It consists of sixteen representatives of employers and sixteen representatives of workers, in addition to an independent chairman and deputy-chairman.

### ENVELOPES

Of special sizes, shapes and qualities made in a few hours.

**Black Bordering. . . . Relief Stamping.**  
**Edge and Receipt Gumming.**

**Send for quotations and Samples.**

Telephone:  
Holborn 762.

**T. J. PARKINS,**

45 & 45 St. John Street,  
West Smithfield.

## Miscellaneous Advertisements

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month to appear in the following month's issue. Such announcements will only be inserted once, unless a request is received to repeat same. Replies may be addressed to R. T. TANNER & Co., Ltd. (under Box numbers), when they will be forwarded to Advertisers.

**OVERSEER**, Case and Machine Departments, 5 years' experience in first-class London houses. Estimate, capable organiser (40-50 hands), strict disciplinarian, modern systems, up-to-date methods to facilitate output; keen buyer. Aged 34. Moderate salary. Disengaged. Box 321.

**GENERAL or WORKS MANAGER** seeks change; long experience of practical management; keen buyer and estimator, as well as good business gaffer. Practical printer, used to all departments. Country or seaside preferred.—Box 331.

**TYPE**, Bester (Stephenson and Blake), about 32 cwt. in paper, very little used and in good condition, 7s. lb.—Hudson and Robinson, 21 Cannon Street, E.C.

**TO PROGRESSIVE PRINTERS**—Manager, with unique practical and administrative experience, desires change, and invites enquiries from firms of repute. Thorough knowledge of all grades of work, costs, etc. Unquestionable references and proved records. At present in South Wales.—Box 332.

A **CITY FIRM** wish to recommend a competent Stationery Assistant, with a thorough knowledge of the trade, for a berth in the country.—Box 334.

**ARTISTIC COMP.** (S.), seeks permanency, display, jobbing, illus., cat., posters, adverts, etc.—Box 329.

**PRINTING AND STATIONERY**—Partnership Required, small capital available. London or suburbs.—Box 328.

**ADVERTISER**, with excellent London connection and representing W. of England printing firm, is open to take up another connection—printing, or allied trades.—Box 318.

**OVERSEER**, Case and Machine Departments, with thorough experience in general printing office doing a good class of colour work, especially in letterpress map printing. Also a knowledge of litho. printing and in preparing transfers from type, etc. Box 334.

**MANAGER OR WORKS MANAGER** (N.S., 23), seeks change. Practical Printer, with all-round experience each department. Good estimator and buyer. Keen on production and costs. London and country references.—Box 326.

A **PRACTICAL MANAGER**, who has had ten years' experience in management, would like to hear of similar appointment in town or country. Now in office where a daily and weekly paper, together with all kinds of commercial work, is done. References to employers and men of standing in the trade.—Box 318.

**PRINTER'S WAREHOUSEMAN AND CUTTER** seeks re-employment; 9 years' practical experience of good-class work; age 28; excellent references.—Box 316.

**TRAVELLER REQUIRED** for up-to-date printing works in the centre of the City. Permanency and liberal treatment to smart gentleman having already a paying connection.—State particulars, in confidence, to Box 317.

**MACHINE MINDER** (22), N.S., desires situation; Wharries and Platens; Book and General Jobbing work.—Box 321.

**PRINTERS' CLERK** seeks position as estimator, coster, and manager's assistant. Sound practical knowledge. First-class education, highest testimonials, age 22.—Box 320.

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